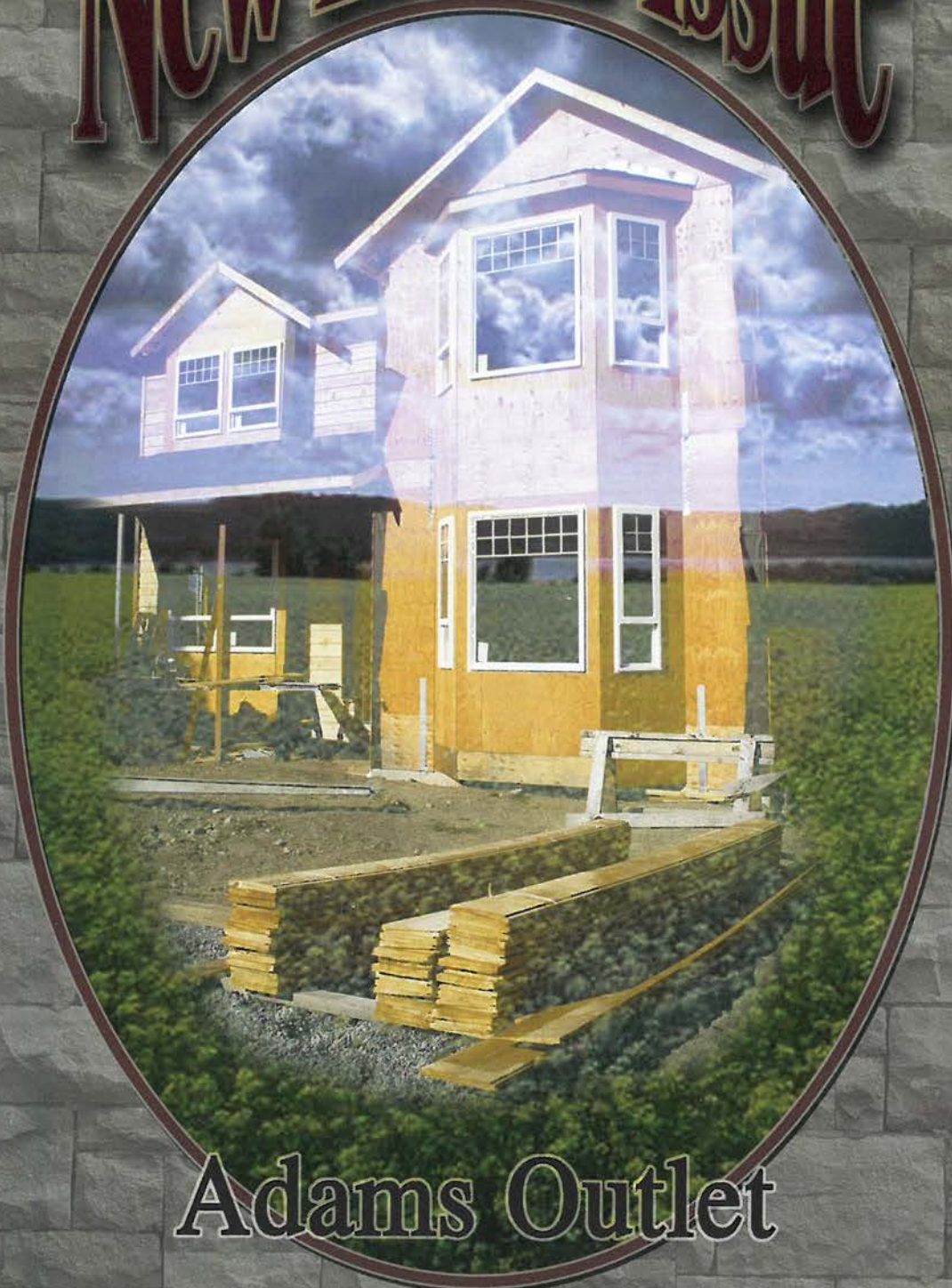


January 2004
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2004

New Home Issue



Adams Outlet

News for Members of Adams Electric Cooperative

2004 New Home Issue

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Editor
Laura Dotson



Happy New Year!

by Douglas Aeilts,
General Manager



Welcome to the
13th edition of the
Cooperative's Adams
Outlet "New Home Issue."
This issue highlights new
houses in our service territory that
the owners "made a choice" to
select electric heat to keep them
warm in the winter.

We receive many positive
comments about our New Home
Issue every year from Members,
building contractors/developers,
HVAC contractors and other
Cooperatives throughout the
nation. It is used extensively
throughout the year as a marketing
tool as other Members consider
building a house or changing their
heating and cooling system. With
natural gas and propane prices on
the rise, the "choice" is easier than
ever.

Doug Rye, Radio Show Host
on WTAD 930 AM, frequently
describes the Quincy, Illinois area
as the "Geothermal Capital of
the World" and that "Geothermal
doesn't cost you money, it pays
you money!" This is only possible
because of the strong trade ally
support from many builder/
developers and HVAC dealer/
contractors in our electric service
territory. Cooperative Members
have thirteen (13) geothermal
dealers to select from in our three
(3) county area. There is a greater
concentration of geothermal dealers
in western Illinois than anywhere
else in the state. Many of these
contractor/dealers are listed in this
issue.

This is also an appropriate
time to say thank you to all the
homeowners listed in this New
Home Issue and those who are not
listed but also installed electric
heat in their homes. We must
also express our appreciation to
the numerous geothermal dealer/

installers and other
HVAC dealer/installers
that work closely with us
throughout the year and
assist the Cooperative

with the promotion of our
marketing programs.

The Cooperative is fortunate to
have had another year of installing
over 150 new electric services for
houses and commercial offices.
Based on discussions with area
contractors, there is significant
construction activity planned in
2004.

The Cooperative is completing
the second year of our monthly
telephone surveys of fifty (50)
randomly selected Members.
The Board of Directors initiated
this survey to obtain feedback
from the Members regarding
their perceptions of our customer
satisfaction, loyalty, reliability
of service and communication
methods. Our customer
satisfaction index has never been
below 98% for the last 22 months.
All the verbatim comments are
reviewed every month and have
been very helpful in identifying
areas of improvement.

Congratulations to the
employees for a job well done and
for maintaining high customer
satisfaction ratings for 22
consecutive months. The high
customer satisfaction ratings are
a direct result of the hard work
and dedication of the employees
working every day with the
Members to resolve problems by
identifying solutions that are win-
win for everyone involved.

The Directors and Employees
of Adams Electric Cooperative
want to wish all the Members a
very Merry Christmas and a Happy
New Year. We hope you enjoy this
special issue and share it with your
friends and neighbors.

2004

New Home Issue



The first New Home Issue appeared in 1991 when Matt Holtmeyer, a local builder and developer announced plans to begin construction on Hidden Cove, Illinois's first all-geothermal subdivision. Today, there are three all-geothermal subdivisions in Adams Electric Cooperative's service area [Hidden Cove (Matt Holtmeyer, Developer), Fieldstone (Jerry Brockmiller, Developer) and Bonita Point (Ken Heming, Developer)]. Since then, countless satisfied Members area-wide have offered their testimonials on geothermal. Geothermal is the most energy efficient heating and cooling system for any home today. Numerous Members have found success with other all-electric methods especially electric heat pumps. These Members have offered their opinions as well.

Adams Electric Cooperative has a special rate for Members with electric heating and cooling systems (details on page 27). Members can save up to 40% on all kWh's used for heating, cooling and water heating purposes. If you're planning to build a new home or thinking about updating your HVAC system, you'll find plenty of advice throughout this issue. Enjoy!



Having lived in their new home since November 1999, Jim & Mary Benz appreciate the "free energy from mother nature." The actual average of heating and cooling their home (including water heating) has been \$44 per month (for the past 2 years). "We were surprised to learn that our savings on air-conditioning were even greater than they were on heating."

Jim & Mary Benz

Address: Quincy

Occupation: Jim is a marketing consultant and the Vice President/Director for Adams Electric Cooperative.

Mary is a homemaker.

Builder: John Felten

Square Footage:

3,500

Moved in

New Home:

November

1999

Heating

& Cooling

Contractor:

Tom Gehring

Type of

Heating System:

Geothermal

Remarks: "We love the

stability of the heat. It doesn't blow hot then cool – it simply

maintains constant with the temperature

you select," commented Jim. "We also like the cleanliness

of the system. There's no gas, oil or any fuel being burned inside the home. And, we really appreciate the safety of the system."



Jill Churchill

Address: Quincy

Occupation:

Jill is Vice President
of J. Churchill
Construction,
Inc.

Builder: Jill
Churchill,
General
Contractor

Square

Footage:

2,400

Moved in

New Home:

August 2003

Heating &

Cooling Contractor:

Peters Heating & Air Conditioning

Type of Heating System: Air-to-Air Heat Pump with Electric Backup

Remarks: "I really appreciate the personal attention you receive from Adams Electric Cooperative. In the construction business, you deal with utility companies on a regular basis and it's nice to know you're working with such knowledgeable people who 'get the job done' when you need it!"



Jill enjoys her "little piece of country" close to town.

Ron & Joyce Fairley

Address: Quincy

Occupation: Ron works for

Culver-Stockton College.

Joyce is a homemaker.

General Contractor:

Ron and

Joyce Fairley

Square Footage:

3,400

Moved in

New Home:

December 2003

Heating & Cooling

Contractor:

Peters Heating

& Air Conditioning

Type of Heating System: Geothermal

Remarks: Ron and Joyce's large family including four children, Mitchell, Mackenzi, Mason and Micah, will appreciate the three separate temperature zones of their new geothermal system. "Each area has its own thermostat so the entire house is comfortable from the basement to the upstairs," said Joyce. The Fairleys want to thank Wellman Electric, Quincy Masonry and Olson Floor Installation for their quality work and professionalism.



The Fairleys chose geothermal for its long-term savings. Joyce added, "We plan to live here a long time."

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Robert & Emily Teel

Address: LaPrairie

Occupation: Robert has been a farmer and substitute mail carrier. Emily is a retired 1st grade teacher from Unit 3 School and is the Huntsville Township Supervisor.

Builder:

Steve Haschemeyer

Square Footage: 3,040
(total living space)

Moved in New Home: May 2003

Heating & Cooling Contractor: Peters Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: The Teels geothermal system makes use of their pond. "It's 40% more efficient in water," said Robert, "It takes 20% less pipe and the pipe is located so far down that fishing doesn't bother it." The Teels added, "Our builder, Steve Haschemeyer, really pays attention to detail. He involved us in every decision. He's a really swell guy to work with."

Robert and Emily have used their resources wisely when building this new home. The Teels used cherry and oak harvested from their farm. They also recycled stone that Robert has saved from various places.

Duane "Dewey" & Margaret Hanzel

Address: Liberty

Occupation: Dewey is a foot surgeon and Margaret is a pharmacist.

Builder: Brad Graham & Gene Klauser

Square Footage:
3,000

Moved in New Home:
November 2002

Heating & Cooling Contractor:
Peters Heating & Air Conditioning

Type of Heating System:
Air-to-Air Heat Pump

Remarks: After building a home in Montana from blueprints, Margaret and Dewey chose to design their new home from scratch. "Our builders were top-notch. They didn't take any short cuts. They were fast and efficient."

Margaret, Dewey, Olivia & Lane Hanzel enjoy the comfort of their electric heat pump.





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Brad & Stacey Heming

Address: Quincy

Occupation: Brad is co-owner of Doors-N-More. Stacey works in customer service at Blue Cross Blue Shield.

Builder:

Heming Construction

Square Footage:

1,550

Moved in New Home:

November 2002

Heating & Cooling Contractor:

KMC Heating

Type of Heating System:

Forced air (electric heat pump)

All the doors and windows on Brad and Stacey's new home were installed by Brad's company, Doors-N-More of Quincy.

Remarks: The Hemings chose a heat pump for this home since they plan to move within the next few years. Brad said, "Our next home will be geothermal." Brad and Stacey were very satisfied with the work done by KMC Heating, their heating and cooling contractors.

Bruce Wittler & Martha Schwerer

Address: Quincy

Occupation: Bruce is an engineer for Burlington Northern Santa Fe and Martha is a waitress at Sprouts Inn, Quincy.

Builder:

Bob & Kevin Maas

Square Footage:

1,748

Moved in New Home:

September 2003

Heating & Cooling Contractor:

Stevens Heating

Type of Heating System:

Geothermal

Remarks: "Bob and Kevin are first-class contractors. They're very picky about their work and they clean up their mess!" said Bruce.



Bruce purchased blown-in cellulose insulation for his new home. He commented, "I highly recommend it!"



Thomas & Chris Travis are very satisfied with the energy efficiency of their new geothermal system.

Thomas & Chris Travis

Address: Payson

Occupation: Thomas works for Gardner Denver as a product designer.

Chris works for K's Merchandise in the data office.

Builder:

Dennis Stotts

Square Footage:

2,000

Moved in

New Home:

June 2003

Heating & Cooling

Contractor:

Trane System installed

by Gary Moran and

purchased from Air Specialists

Type of Heating System:

Geothermal

Remarks: The Travis family knew they wanted geothermal before they thought about building a new home. "We heard the Doug Rye show and pursued it from there. We've been very pleased with it."

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Kirk & Jan Walker

Address: Payson

Occupation:

Kirk is retired from Harris and Jan is a housewife.

Builder: Jay Arrowsmith

Square Footage: 1,911

Moved in New Home: July 2003

Heating &

Cooling Contractor: Tom Gehring

Type of Heating System: Geothermal

Remarks: The Walkers commented on their geothermal system, "It's marvelous. We can set it on 70 whether it's hot or cold and walk away for a year!"

Each member of the Walker family, Kirk, Craig, and Kevin (2003 New Home Issue), had a new home built by Jay Arrowsmith along "Walker Road". Jan said, "It's nice and quiet. And, we have enough ground for all the guys to have their own shop."



Craig & Amy Walker

Address: Payson

Occupation: Craig is an equipment specialist for Harris. Amy is a stay-at-home mom and gives voice lessons.

Builder: Jay Arrowsmith

Square Footage: 1,872

Moved in New Home: December 2002

Heating &

Cooling Contractor: Tom Gehring

Type of Heating System: Heat Pump

Remarks: The Walkers said they purchased a heat pump because they didn't see a lot of advantages of gas compared to the cost. "We weren't that crazy about gas and gas is kind of dangerous anyway," commented Amy.

Craig, Amy and their children, Rebecca and Leah, appreciate the piece of mind they get from the safety of an electric heat pump.



The Willers built their new home on a property that had been in Lynn's family for over 100 years. "I lived in Quincy 41 years - country living is more enjoyable," said LeRoy.

LeRoy & Lynn Willer

Address: Coatsburg

Occupation: LeRoy is retired from Gardner Denver as a corporate environmental manager.

Lynn is a homemaker.

Builder:

LeRoy was the general contractor.

Square Footage: 1,900

Moved in New Home: November 2002

Heating & Cooling Contractor: Stevens Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: "Our goal was to be as energy efficient as possible." The Willers' geothermal system uses two 50-gallon Marathon water heaters which they purchased from Adams Electric's Camp Point Appliance Center. Their system also features a Honeywell electronic air cleaner system.

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Matt and Barb, with children Andrew, Jordyn, Kyle and Taylor enjoy the rural atmosphere of Hidden Cove subdivision.

Matt & Barb Holtmeyer

Address: Quincy

Occupation: Matt is a contractor (Holtmeyer Construction) and Barb is the bookkeeper.

Builder: Matt Holtmeyer

Moved in New Home: June 2003

Heating & Cooling Contractor:

Peters Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: "Geothermal is the most energy efficient heating and cooling system. Zoning on the unit also helps keep every area in our home at the comfort level we want."



Clair & Shelley Miller had never experienced geothermal heating and cooling before moving into their new home. "It's consistent and comfortable," said Shelley.

Clair & Shelley Miller

Address: Quincy

Occupation: Clair is a physician for Quincy Anesthesia and Shelley is a business manager at Blessing Hospital.

Builder:

Matt Holtmeyer

Moved in

New Home:

July 2003

Heating & Cooling Contractor:

Peters Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: When the Millers moved to Quincy, they chose Hidden Cove specifically for the geothermal and the reputation of the builder.



Paul & Julie Davis

Address: Quincy

Occupation: Paul is a supervisor and Julie works in accounts payable, both at Titan Wheel.

Builder:

Matt Holtmeyer

Square

Footage:

2,200

Moved in

New Home:

November 2003

Heating & Cooling

Contractor:

Peters Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: "Matt is easy to work with – he helped with many of our decisions. He builds a good quality home."



Cory, MacKenzie, Julie and Paul Davis will enjoy the energy efficiency of their new home.

The Rodenbergs (left to right) Mike, Landon, Brady, Dallen, Gloria, Kennedy and Austin like the atmosphere of the Hidden Cove subdivision. "It has a country feeling yet you still have neighbors," said Gloria.

Mike & Gloria Rodenberg

Address: Quincy

Occupation: Mike is a director at Methode and Gloria is a homemaker.

Builder: Matt Holtmeyer

Square Footage:

3,400

Moved in

New Home:

November 2003

Heating & Cooling

Contractor:

Peters Heating & Air Conditioning

Type of Heating System:

Geothermal

Remarks: "Matt is a great builder and very patient," said the Rodenbergs.





Don & Elizabeth Topf

Address: Quincy

Occupation: Don is retired from American Home Products and Elizabeth is a housekeeper.

Builder:

Matt Holtmeyer

Square Footage:
2,200

Moved in New Home:
November 2002

Heating & Cooling Contractor:

Peters Heating & Air Conditioning

Type of Heating System:
Geothermal

Don & Elizabeth spoke highly of their builder, Matt Holtmeyer, "I think he's the best in the Quincy area. He manages it so there isn't a mistake and if there is, it's corrected immediately in the construction phase."

Remarks: Don has known about geothermal for years and even though Hidden Cove is a geothermal subdivision, the Topfs knew they wanted geothermal anyway. Our home (including basement) is 3,000 square feet. Our electric bills are around \$70-85 each month. In fact, sometimes the service charge (\$22) accounts for over half of the bill! We are very satisfied with the system," said Don.



Ray & Barbara Thompson

Address: Quincy

Occupation: Ray is a retired Manager of Industrial Services from Ameren and a professional engineer. Barbara is retired from childcare.

Builder: Tom Stupavsky

Moved in New Home:
August 2003

Heating & Cooling Contractor:

Peters Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: "We wanted the latest in technology – that's why we chose geothermal," said Ray. Although a geothermal system can be installed vertically in the ground, the Thompsons wanted a horizontal installation. "We purchased a lot and a half just so we could include geothermal and a pool," Ray added.



Ray & Barbara enjoy living in the country but like Sunrise Hill's close proximity to town. They were very satisfied with their contractor, Tom Stupavsky. "He's a good builder," Ray said.

Question: The demand for homes in the Quincy area is still strong. What's your prediction for 2004?

Answer: I believe the year 2004 will be another excellent year for new home construction. With interest rates remaining low, people have been eager to invest in a new home. Customers have already been calling to discuss their new home plans for spring of 2004 which is a good indicator that local builders will be very busy. If someone is interested in building a new home next year, it's a good idea to begin the process now to ensure the builder they choose will be available at the time they would like to begin.

Question: What are some of the popular features builders are installing in new homes?

Answer: The exterior of the houses being built are still primarily brick with Dryvit, cultured stone and vinyl siding used as accents. Arch top and circle top windows and doors are always popular, and pillars are being used for exterior and interior design. Customers have always liked oak and painted panel doors for the interior with trim either stained or painted. Oak cabinets remain the most commonly used, but some customers are opting for maple. Solid surface countertops are extremely popular but more expensive than laminate countertops. Customers don't seem to mind paying more for the durability of solid surfaces. There has been a lot of interest in marble showers and fireplaces with marble faces. Hardwood floors for their beauty and ceramic tile for its durability are frequently requested by customers, and many are opting for gas fireplaces over wood-burning because of its no-mess and no-hassle. The great thing about building a home is that each customer can choose what *they* like best and what suits their particular needs.

An
Interview
with
Tom Stupavsky,
President of
Home Builders
Association
of Quincy.



Question: What do people look for when choosing a builder?

Answer: The most important thing people look for when building their new home is a builder with an excellent reputation for quality workmanship, honesty and integrity. Building a new home is a major investment and it's important that they feel comfortable with and can communicate their desires to whatever builder they choose.

Question: How long have you been a builder and when does your current term as President of HBAQ expire?

Answer: I've enjoyed being a builder for over 17 years. My current term as President of HBAQ expires at the end of 2003.

Question: How many members does HBAQ have?

Answer: HBAQ currently has approximately 65 active members.

Question: How have you benefited by being a member of the Home Builders Association of Quincy?

Answer: There are many great benefits to being a member of HBAQ. You are not only a member of the local organization but a national organization as well. The National Association of Home Builders is continually working for the betterment of the home building industry. They set quality standards for home building and support legislation in the best interests of Home Builder members. The International Builders Convention is held annually and is a great opportunity for members to attend to keep abreast of current trends, new products and to participate in educational seminars. Locally, HBAQ meets monthly and includes an informative program regarding issues related to home building. Members also have the benefit of public exposure for their business by participating in events such as the Annual Parade of Homes and Cabin Fever Weekend.



Jared Allensworth

Address: Quincy

Occupation: Jared is a contractor/builder, specializing in new homes and remodeling.

Builder: Jared Allensworth

Square Footage: 3,000

Moved in New Home:

May 2003

Heating & Cooling Contractor:

Tom Gehring

Type of Heating System: Geothermal

Remarks: Jared's bill for electricity has been the same as his previous home. However, this home is double the square footage! (The previous home had gas forced air.)

The geothermal system will help the resell value when Jared sells this spec home in the future.



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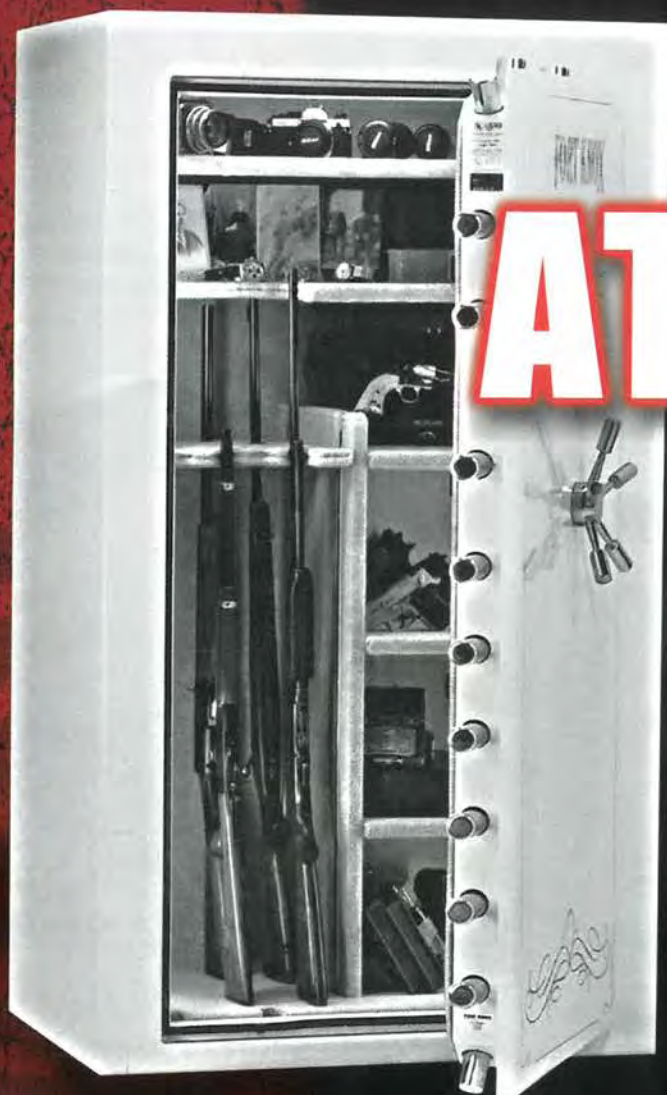
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The Stupavskys appreciate the savings from the geothermal system they chose for this spec home.

Jim & Cheryl Stupavsky

Address: Quincy

Occupation: Jim is a contractor (Stupavsky Construction).

Cheryl assists Jim with the construction business.

Builder:

Jim Stupavsky

Moved in

New Home:

Spec Home

Heating

& Cooling

Contractor:

Peters Heating

& Air Conditioning

Type of Heating System:

Geothermal

Remarks: Timberline is located on the southeastern edge of Quincy. This home is for sale.



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Lake Ridge

Address: North 48th and Elm Street, Quincy

Builder: J. Churchill Construction, Inc.

Heating & Cooling Contractor:

Peters Heating & Air Conditioning

Type of Heating System:

Air-to-Air Heat Pumps with Electric Backup

Remarks: "Lake Ridge customers are very pleased with the energy efficiency of their new homes and the all electric plan."



Michael Gingrich

Maintenance-free cluster home living is ideal for Michael Gingrich who travels frequently. His attention to detail allowed him to create a warm, inviting home perfect for entertaining family and friends.



Jean Bowman

Jean Bowman has been having fun decorating her new cluster home! She opted for a "sun room" effect in her breakfast area.



Wayne & Barbara Kelch

Wayne and Barb Kelch enjoy the Lake Ridge subdivision's proximity to grocery stores, shopping and restaurants. They also enjoy walking around the neighborhood and visiting with neighbors.



The following people have purchased cluster homes in the Lake Ridge subdivision during the last year:

Jean Bowman
Wayne and Barbara Kelch
Junior and Millie McIntosh
Mary Belle White

Norma Begeman
Tom and Beverly Jansen
Michael Gingrich
Mary Lou Reinebach

June Wood
Berniece Rabe
Jim and Rose Bolton
Jean Bowles



Earl, age 79, built his home out of stone from a nearby creek bed. He chose his location because it was a south-facing hillside and close to the utilities.

Earl Wilson

Address:

Mt. Sterling

Occupation:

Earl is a retired stone mason.

Builder:

Earl Wilson

Square Footage:

800

Moved in New Home:

November 2003

Heating & Cooling Contractor:

Earl Wilson

Type of Heating System: Electric Heat Pump

Remarks: Earl and his dog, Amelia, enjoy the comfort of an electric heat pump.



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East Lake
Estates

David & Mary Gross

Address: Mt. Sterling

Occupation: David is a mechanic at Dot Foods, Inc. and Mary is an accountant at Federated Funeral Directors.

Builder: David, General Contractor (Log home from Old-Timer Log Homes, Karl Groesch, Dealer)

Square Footage: 1,750

Moved in New Home: May 2003

Heating & Cooling Contractor:

Scranton Heating & Cooling

Type of Heating System: Air-to-Air Heat Pump

Remarks: David liked working with Scranton Heating. He said, "They were very helpful, cooperative, and very nice people to work with."



David & Mary felt an air-to-air heat pump suited their needs the best after talking to friends and getting advice from Scranton Heating & Cooling.

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William & Betty Etter

Address: Rushville

Occupation: William is a retired farmer and Betty is a housewife. She also assisted with farming.

Builder: Rich Dormire Construction

Square Footage: 1,120

Moved in New Home: December 2002

Heating & Cooling Contractor: Peters Heating & Air Conditioning

Type of Heating System: Geothermal

Remarks: The Etters like the money-saving payback of using the earth's resources to heat and cool their home. Betty was quick to comment on the subject, "It's cheap! That's what I like about it!"



William and Betty enjoy the beautiful country setting of their new log home near their former home and farm.

Mark & Beth Read

Address: Rushville

Occupation:

Mark is Vice President of Information Systems at Dot Foods, Inc. and Beth is a stay-at-home mom.

Builder: Rex Powell

Square Footage: 2,500

Moved in New Home: April 2003

Heating & Cooling Contractor: Davis Electric

Type of Heating System: Geothermal

Remarks: "We wanted a system that would be energy efficient. Davis Electric recommended geothermal."



Mark & Beth Read with children Dallas, Austin and Gabrielle will appreciate the savings they'll see from the CHC (Controlled Heating & Cooling) rate from Adams Electric Cooperative.



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Todd & Renee Cawthon

Address: Rushville

Occupation: Todd is a correctional officer for the prison and Renee is a daycare provider.

Builder: Creasey Construction of Springfield

Square Footage: 3,400 (including basement)

Moved in New Home: February 2003

Heating & Cooling Contractor: Davis Electric

Type of Heating System: Geothermal

Remarks: "A lot of people I work with have geothermal. I like the efficiency of it."

Todd, Zachary and Renee are happy with the geothermal system in their new home and would recommend Davis Electric to others interested in geothermal.



Stan & Barbara Smith

Address: Rushville

Occupation: Stan is a contractor (Smith Construction) and Barbara is a homemaker.

Builder: Smith Construction

Square Footage: 1,650

Moved in New Home: February 2003

Heating & Cooling Contractor: Davis Electric

Type of Heating System: Geothermal

Remarks: When asked what he thought of geothermal, Stan laughed and said, "I think you'd be nuts not to put it in – it's totally amazing!"

The Smiths like the even heating and cooling of the geothermal system. "It's steady and clean," said Barbara.



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Ronald & Carol Perrine

Address: Rushville

Occupation: Ronald is owner and operator of Sharkey Transportation.

Builder: Mark Tyson (framing)
Ronald and Carol (finishing work)

Square Footage:

2,500

Moved in

New Home:

November 2003

Heating & Cooling

Contractor: Toland, Inc.

Type of Heating System:

Geothermal

Remarks: "We were pleased with Toland and Mark Tyson did a real good job," said Carol.



Ronald, Carol, Richie and Casey like the rural location of their new home in Rushville.

Roger & Cheri Baker

Address: Rushville

Occupation: Roger is a conductor for Burlington Northern Santa Fe. Cheri is a teacher and a grad student.

Builder: Buffy Tillett & Associates, American Homes in Beardstown and Powell Construction for the porch, garage and upstairs.

Square Footage: 2,000

Moved in New Home: August 2002

Heating & Cooling Contractor:

Toland, Inc.

Type of Heating System:

Geothermal

Remarks: "We have researched geothermal for years and talked to people that had it. Our contractor did a lot of research on geothermal for us."



The Bakers took advantage of gap financing to finance the difference between a typical electric heating system and a geothermal system.

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